

# 2024 Field Service Rates for Canada

## Domestic Rate Structure

|   |  |  |
|---|--|--|
| Field Service Technician:<br><i>Emergency Power Restoration, Commissioning,<br/>Programming, Trouble Shooting, Test</i> | Day Rate (Monday - Friday)<br>Saturday Rate<br>Sunday / Holiday Rate | CAD \$ 2,540.00 / 8-hour day<br>CAD \$ 3,810.00 / 8-hour day<br>CAD \$ 5,080.00 / 8-hour day |
| Field Service - Power Systems Engineer:<br><i>Design, Programming</i>   | Day Rate (Monday - Friday)<br>Saturday Rate<br>Sunday / Holiday Rate | CAD \$ 3,743.00 / 8-hour day<br>CAD \$ 5,614.00 / 8-hour day<br>CAD \$ 7,486.00 / 8-hour day |

## International Rate Structure

|   |  |   |
|---|--|---|
| Field Service Technician:<br><i>Emergency Power Restoration, Commissioning,<br/>Programming, Trouble Shooting, Test</i> | Day Rate (Monday - Friday)<br>Saturday Rate<br>Sunday / Holiday Rate | CAD \$ 4,010.00 / 8-hour day<br>CAD \$ 6,016.00 / 8-hour day<br>CAD \$ 8,021.00 / 8-hour day  |
| Field Service - Power Systems Engineer:<br><i>Design, Programming</i>   | Day Rate (Monday - Friday)<br>Saturday Rate<br>Sunday / Holiday Rate | CAD \$ 5,614.00 / 8-hour day<br>CAD \$ 8,420.00 / 8-hour day<br>CAD \$ 11,226.00 / 8-hour day |

## Notes

- Regular rates are for non-holidays Monday through Friday 7:00am to 6:00pm.
- Overtime rates are for Saturday, Sunday and times before 7:00 a.m. and after 6:00pm. Rates are at 1.5 times the equivalent straight-time hourly rates for Saturday. Rates are at 2.0 times the equivalent straight-time hourly rates for Sunday.
- Holiday rates are at 3.0 times straight-time rates all day (For projects in the US, IEM holidays include New Year's Day, President's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and the Friday after, Christmas Eve, and Christmas Day. In Canada the holidays would be all provincial statutory holidays. Holidays include the Saturday and Sunday before or after the Holiday if the Holiday falls on Friday or Monday, Monday if the Holiday is on Tuesday, and Friday if the Holiday is on Thursday).
- Travel Time rates will be charged for travel from the originating IEM personnel's office (or residence) to the job site and from the job site to the point of origin. Travel time will be billed at the above rates. If a customer requires personnel to mobilize during overtime or holiday periods, the applicable premium service rates will apply. Overtime rates will be in effect after the first 10 hours of combined work and travel. Return travel during overtime hours, at the scheduling convenience of IEM, will be billed at straight time rates.
- Travel Expenses (air/ground transportation, lodging, meals) will be invoiced at actual cost plus a 15% service charge. Local transportation costs applied where applicable at a rate of \$1.50/mile in the US or \$0.90/km in Canada.  
\*Note: All flights 8 hours or longer shall be business class. Assumes a 10 hour day.
- A Purchase Order number shall be provided prior to scheduling a field service representative.
- Stand-By Time is defined as time in which a representative is available to do work but is instructed not to because of circumstances beyond his control. Billing for stand-by will follow the same rates as described above.

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